

THE IMPACT CODE

It's a zoo around here

www.nigelrisner.com

No one can go back and make a
brand new start but anyone can start
right now and make a brand new
ending.

If you think you are too small to make an
IMPACT try going to bed with a mosquito
in the room.

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Turning Limited People Limitless



If you are in the room, be in the room.



How many of you talk to yourselves?

•COACH
•COMMENTATOR



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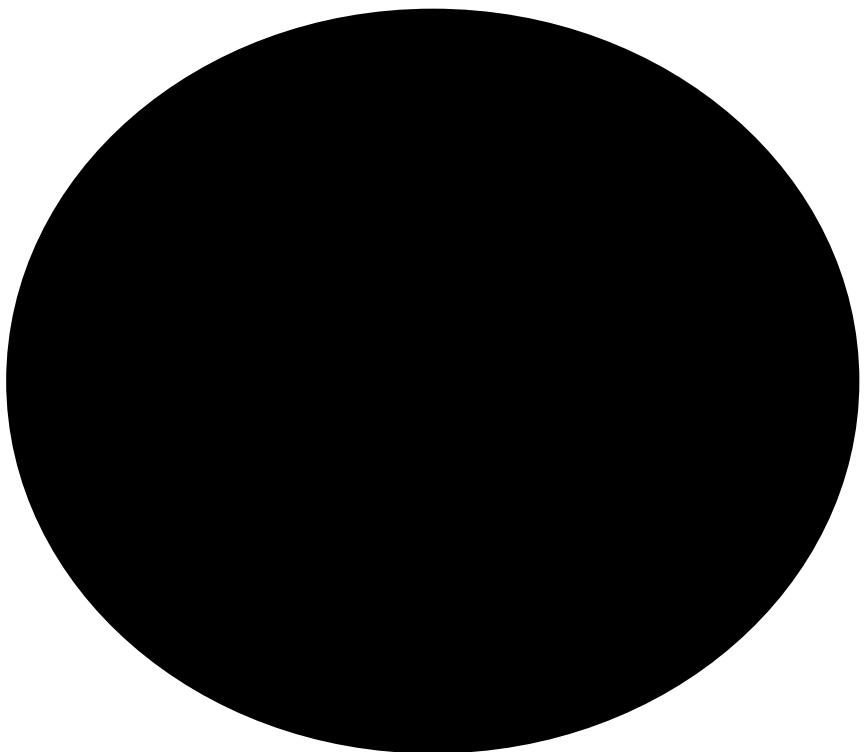
Turning Limited People Limitless

OPPORTUNITY IS NOWHERE

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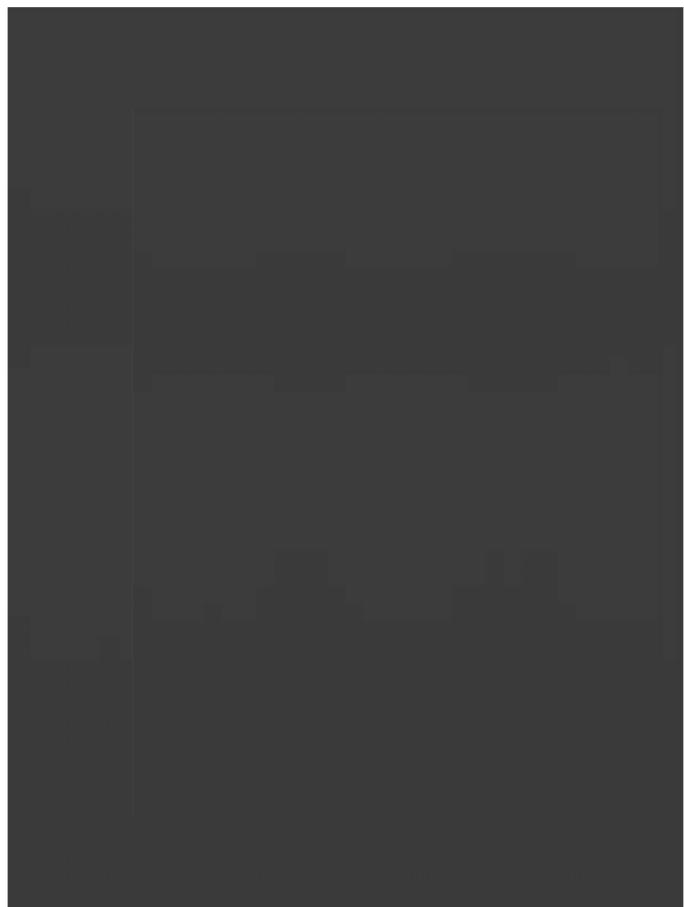


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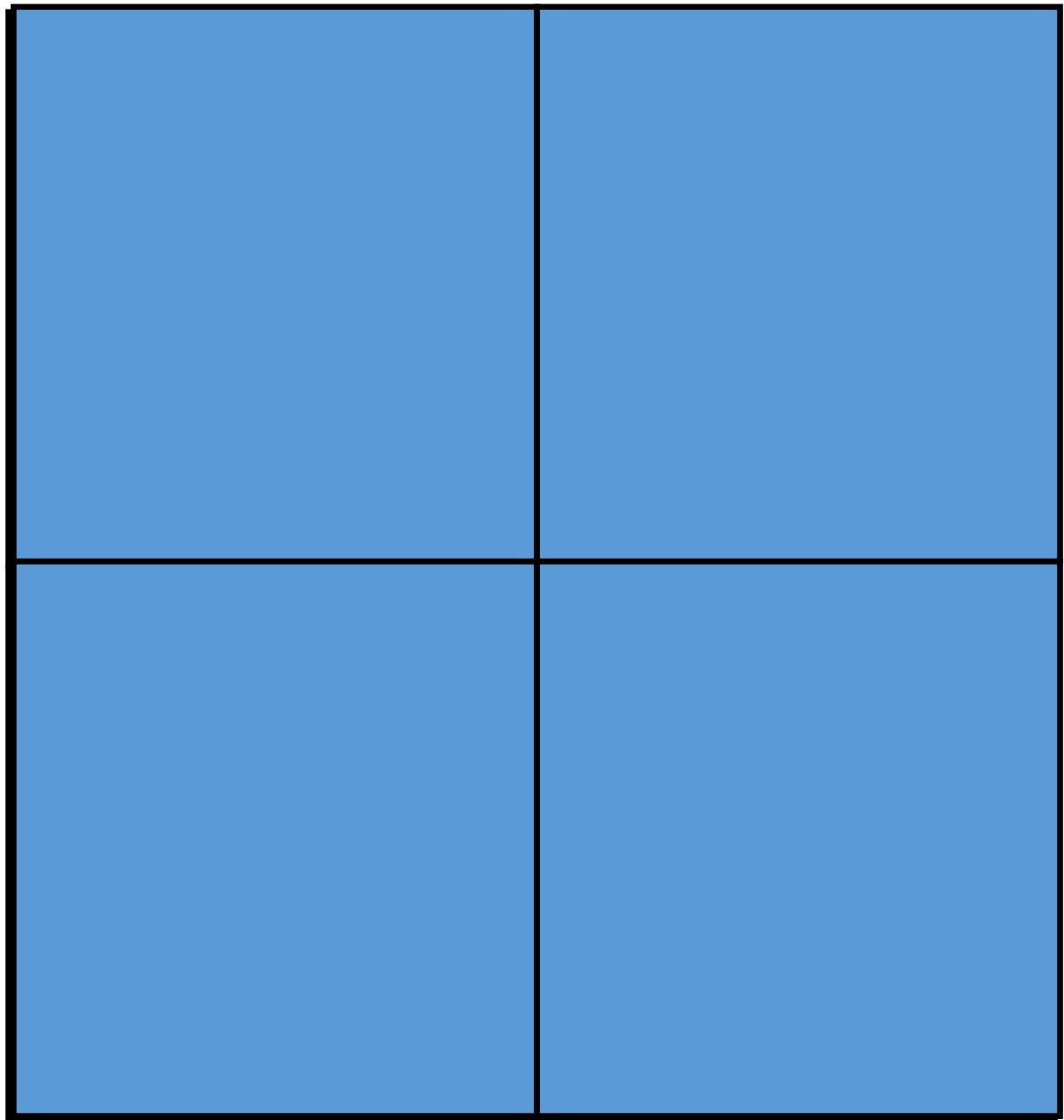
Turning Limited People Limitless



How do you motivate the team?



Communication
Do you realise - it's
a ZOO around here?



- Sociable
- Dynamic
- Demonstrative
- Enthusiastic
- Persuasive

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- Demonstrative
- Enthusiastic
- Persuasive
- Competitive
- Demanding
- Determined
- Strong-willed
- Purposeful

- | | |
|--|---|
| <ul style="list-style-type: none">■ Caring■ Encouraging■ Sharing■ Patient■ Relaxed | <ul style="list-style-type: none">■ Competitive■ Demanding■ Determined■ Strong-willed■ Purposeful |
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Sociable Dynamic

- Demonstrative
- Enthusiastic
- Persuasive

- Caring
- Encouraging
- Sharing
- Patient
- Relaxed

Competitive Demanding

- Determined
- Strong-willed
- Purposeful

- Cautious
- Precise
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Sociable
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Cautious

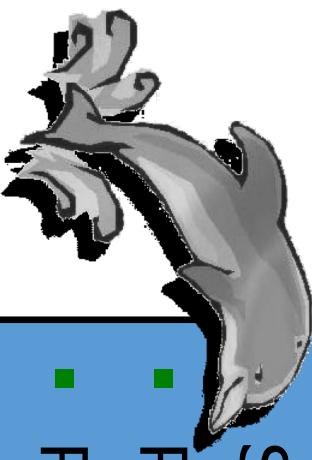


Precise
Deliberate

- Caring
- Encouraging
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- Patient
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Questioning

Formal



- Sociable
- Dynamic
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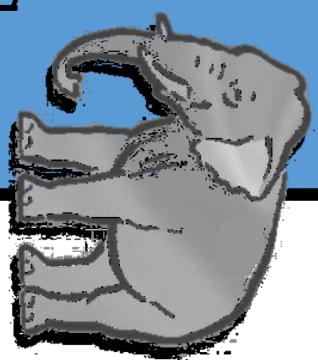
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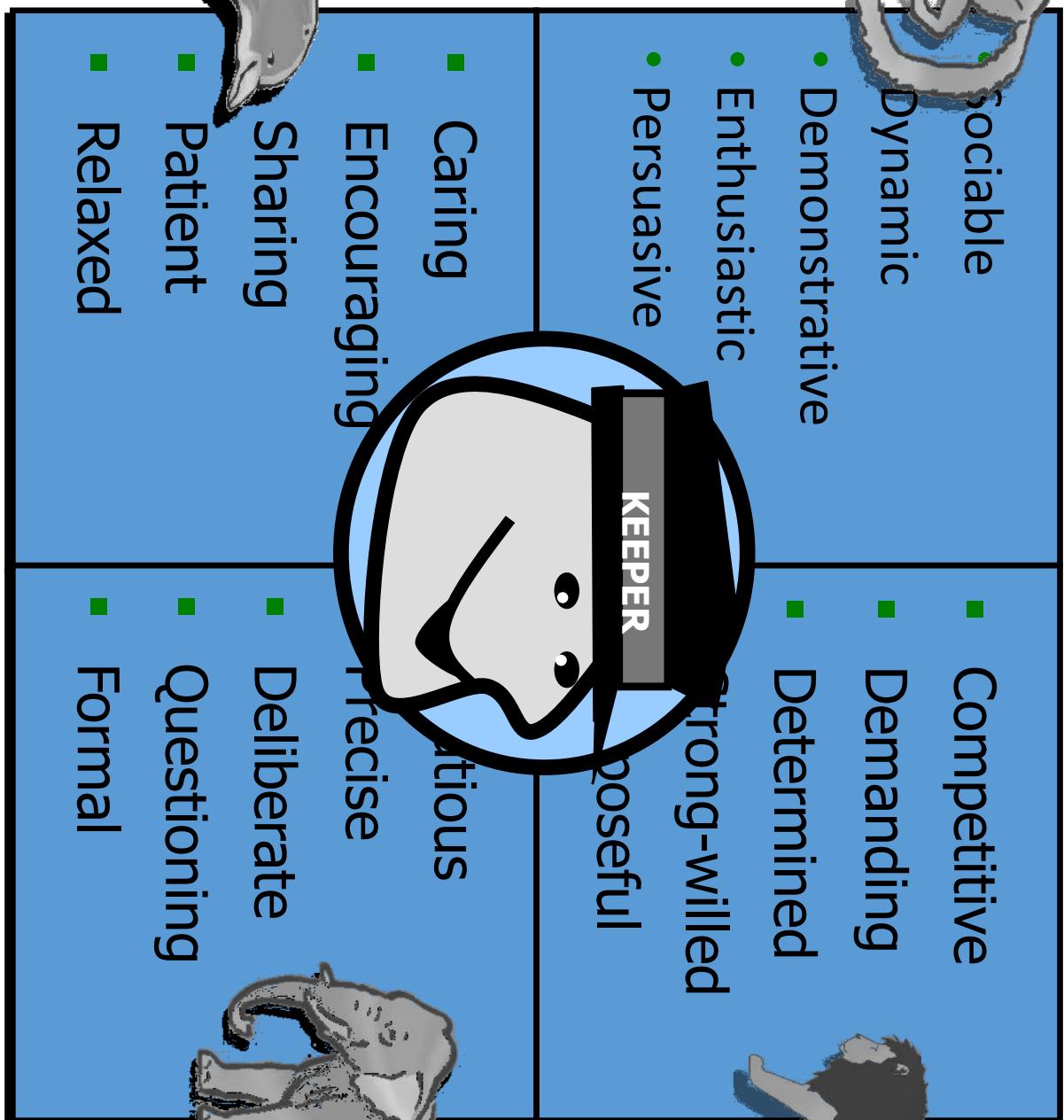
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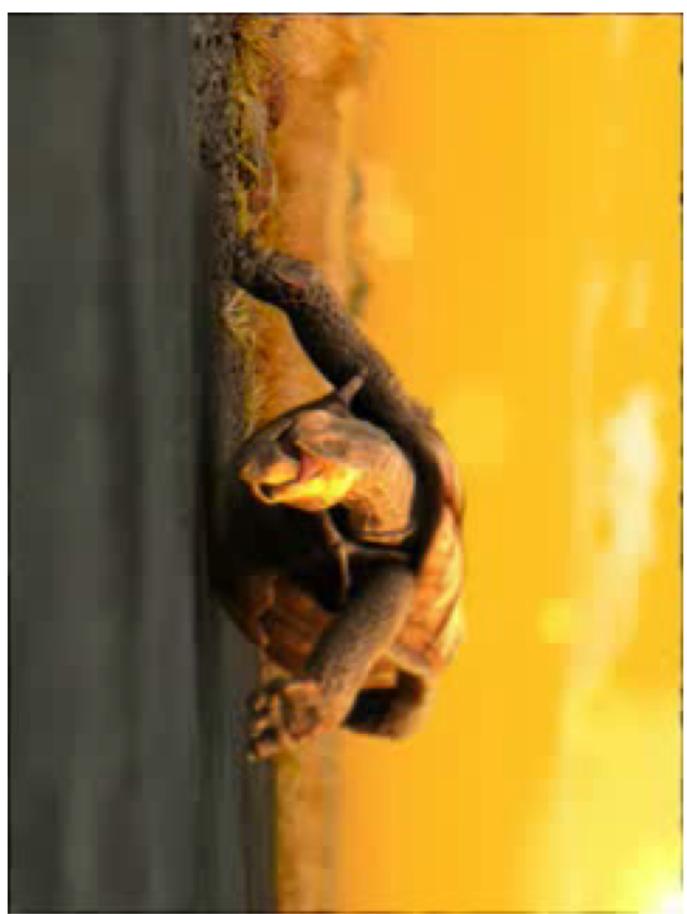








So what are you going to do?



- Books by Nigel Risner
 - The Impact Code
 - It's a Zoo Around Here
 - You Had Me at Hello
 - Ten Heads are Better than One
- If we can support you in
any way just ask.
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